

March 19, 2004

To Perspective Customers of Tom Jalowy

My wife Patty and I purchased a home on Mashpee-Wakeby Pond, at 86 Pimlico Pond Road, Mashpee, Ma. in March of 2002. The house was only a year old so there was not much we needed to do to the house itself however the landscaping was another story. We had heard how difficult it was to get any contractors on the Cape to even return your calls. Tom's name was given to me by one of his previous customers. He met with us and walked around the property listening to our ideas of what we thought we wanted to do to the property. He came back to us in a very short time with preliminary drawings. After finalizing what we wanted to do he drew up more definitive plans, wrote up specifications and solicited bids from three reputable contractors. Tom then went over the three quotes and provided us with complete breakdowns line by line. We selected the contractor we wanted to go with and Tom then set up the scheduling. He handled every thing from this point forward, including excavation, tree removal, land clearing, masonry, electrical, mulching, plantings, sodding, hydroseeding and irrigation. On one occasion he even helped our carpenter install a large sliding glass door in our living room and coordinated electrical work we wanted done in the house which was not part of the quoted work. I failed to mention that because the property is located within the inland bank boundary of wetlands special permits needed to be filed with the Mashpee Conservation Commission. Tom filed the necessary permits, attended the required hearings and was present during subsequent required field inspections. Tom's work was not just supervisory, both he and his wife Patty handled a good part of planting, mulching and clean up. The project was never dragged out and it never interfered with our usage of the property.

I am in the contracting business myself and I know how hard it is to please customers. We are thoroughly happy and very proud of the finished product that the Jalowy's delivered and would recommend them to anyone.

Peter Garabedian

